

## **SALES PERSON – BASED IN DORSET**

**This is an exceptional and exciting opportunity to join Sherborne Processing Company which is part of the Pearce Seeds Group.**

**We are a progressive and forward thinking company dealing primarily with the wholesale seed trade both organically and conventionally. We have experienced extensive growth in both markets and are now one of the largest organic producers in the UK. To strengthen and maintain our market position and facilitate further growth and expansion, we are looking for a sales person . This individual will be highly ambitious and well organised , work exceptionally well within a team but will also demonstrate the ability to excel individually in the field. A knowledge of marketing is necessary with an ability to understand activities within the UK cereal markets and their implications. They must be computer literate and willing to embrace new technological developments.**

**The successful candidate will initially be tasked with:**

**\*Selling our range of cereals, rapeseeds, pulses, and small seeds**

**\*Maintaining our valued existing customer relationships**

**\*Exploring opportunities to develop new customers**

**\*Sourcing new varieties and markets**

**\*Representing Sherborne Processing at a variety of trade events**

**Further development of this role will be limited only by your enthusiasm, personal and professional strengths.**

**An attractive individual remuneration package will be available for the successful applicant.**

**Please apply to Mrs C Hallett, Company Manager, Sherborne Processing Co Ltd, Rosedown Farm, Sherborne, Dorset. DT9 4SX. Or [cindy.hallett@sherborne-processing.co.uk](mailto:cindy.hallett@sherborne-processing.co.uk)**

**Closing date 28<sup>th</sup> November 2008**